

California Hybrid & Zero Emission Truck Voucher Incentive Project



What is HVIP?

California Hybrid and Zero-Emission Truck & Bus Voucher Incentive Project

- Simplified incentive program that **helps ALL fleets** buy hybrid and battery-electric trucks and buses.
- Addresses biggest barrier: high incremental cost of vehicles in early market years.
- Program funded by the California Air Resources Board under its Air Quality Improvement Program (AQIP)
- Everything is done easily and online:
www.californiahvip.org



How is it set up?

- Vouchers are targeted to offset **about 1/2 the incremental cost** of hybrid and electric trucks and buses.
- **Up to \$110,000 available in funding PER VEHICLE**
- Over **\$14 million available originally**
- Up to 100 vehicles available per organization per year



HVIP is Simple!

- **No burden on fleets:**
 - The dealer does almost everything
 - **No grants or proposal writing**
 - No lengthy application forms
 - No long waits to be reimbursed
 - First come, first served.
- **New, easy process just for public fleets!**
- **Everything is done easily and online.**
- **Helps fleets buy cleaner trucks and buses faster.**



How HVIP Works

- **Fleet decides to place order** for qualifying vehicle (using a registered dealer)
- **When order is placed, dealer requests a voucher** for each qualifying vehicle in fleet order
 - Help for public fleets: **Public agency fleets may reserve vouchers** when they start their RFP/procurement process; a voucher is set aside for when order is placed
- When vehicles are delivered, **fleet pays for cost of vehicle MINUS voucher amount**
- **Dealer is paid for voucher** when vehicle is registered



Some HVIP Eligible Electric Vehicles

(Vouchers eligible for extra \$5K for fleet's first three vehicles)



EVI voucher: up to \$90,000



BYD electric bus voucher: \$95,000



Smith Electric voucher: up to \$95,000



Proterra electric bus voucher: \$95,000



HVIP is funded by the California Air Resources Board and administered by CALSTART together with Tetra Tech.



2014 HVIP Change



Hino hybrid base voucher: \$18K

**(\$5K/voucher plus-up for fleet's first three program vehicles;
also eligible for \$15K San Joaquin Valley APCD plus-up)**



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HVIP Zero-Emission Truck & Bus Voucher Amounts

Gross Vehicle Weight in Pounds (lbs)	1 to 100 vehicles
10,001 – 14,000 lbs	\$50,000
14,001 – 19,500 lbs	\$80,000
19,501 – 26,000 lbs	\$90,000
> 26,000 lbs	\$95,000



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HVIP Hybrid Truck & Bus Voucher Amounts

Gross Vehicle Weight in Pounds (lbs)	Base Vehicle Incentive
	1 to 100 vehicles
6,001 – 8,500 lbs (plug-in hybrids only)	\$8,000
8,500 – 10,000 lbs (plug in hybrids only)	\$10,000
10,001 – 19,500 lbs	\$18,000
19,501 – 33,000 lbs	\$20,000
33,001 – 38,000 lbs	\$25,000
> 38,000 lbs	\$30,000



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San Joaquin Valley APCD HVIP Plus-Up Voucher Funding

Category	Plus-Up per vehicle
Hybrid Vehicle *	+ \$15,000
Zero-Emission Vehicle (< 8,500 lbs)	+ 12,000
Zero-Emission Vehicle (< 8,500 lbs) manufactured in the San Joaquin Valley	+ \$18,000
Zero-Emission Vehicle (> 8,500 lbs)	+ \$20,000
Zero-Emission Vehicle (> 8,500 lbs) manufactured in the San Joaquin Valley	+ \$30,000

*Vehicles must be domiciled in the San Joaquin Air Basin

Hino hybrid now included - \$15,000 voucher w/ no SJV plus-up



Requesting a Voucher

- Registered HVIP dealers request the vouchers on behalf of the purchaser
- Purchaser must operate vehicle in California for at least three years
- Voucher must be requested before vehicle is titled and registered
- First come, first served. Live \$ tracker on website
- Over **\$14 million available**



HVIP on the Web

www.californiahvip.org

For help with HVIP, call the **toll-free HVIP number: 888-457-HVIP**

HVIP
HYBRID TRUCK AND BUS
VOUCHER INCENTIVE PROJECT

TOLL-FREE HOTLINE (9am - 5pm Pacific, M-F)
1-888-457-HVIP or ☎ - 1-888-457-4847 ☎

Wednesday, February 17, 2010
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FOR DEALERS
FOR FLEETS
FOR VEHICLE MAKERS



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Clean Transportation Technologies and Solutions SM



www.calstart.org